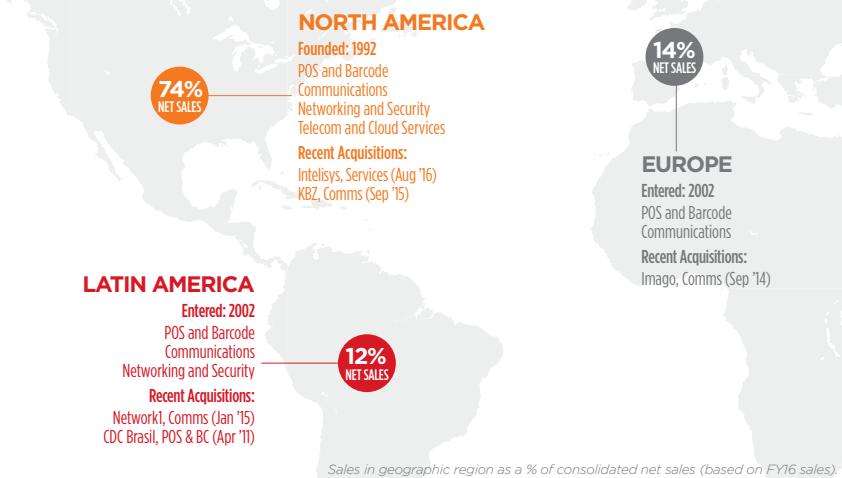




At ScanSource, we provide technology products, services, and solutions from our suppliers to our reseller customers, who then sell them to the end user. From our beginning nearly 25 years ago, we have treated our suppliers and resellers like partners, and our employees are dedicated to their success. That's what makes us leaders in the markets we serve and committed to uncovering new growth opportunities.



EST 1992
 NASDAQ SCSC
 45 OFFICES WORLDWIDE
 2300+ EMPLOYEES



★ OUR PARTNERS ★

No two ScanSource partners are alike, but we'll narrow it down to two types - suppliers and resellers. Suppliers provide the technology solutions and services that are used by businesses and government agencies around the globe. Resellers work closely with these businesses and government agencies to provide end users with the right solutions and services to help their organizations drive growth and productivity.



imago ScanSource
 INTELISYS Independence. No limits.
 network1 a scansource company
 scansource catalyst
 scansource communications
 scansource networking and security
 scansource pos and barcode

500+ 36,000+

★ OUR APPROACH ★

The answer is simple - we make it easier for our suppliers and resellers to focus on what they do best. For suppliers, it's creating the industry's best technology solutions, and for resellers it's selling those solutions. We understand our partners' businesses, and we know how to help them become more successful. And, we can help resellers better understand what solutions will best meet their end-user customers' needs.



ScanSource value proposition:

- Create scale and efficiency
- Provide access to diverse sales channels
- Serve small and medium businesses more efficiently
- Provide market insights
- Manage reseller credit
- Offer expertise and technical support
- Deliver distinct technology solutions

ScanSource value proposition:

- Sales team expertise
- Provide key vendor insights
- Provide technology solutions
- Offer training, education, and marketing services
- Deliver market expertise and technical support
- Enable opportunities in emerging technologies
- Custom configuration, platforms, and digital tools

Every great partnership starts with a connection. Contact us today at 800.944.2432 or scansource.com.

★ OUR OPPORTUNITIES ★

We were founded on the belief that we can only be successful if our partners are successful. And, for nearly 25 years, our partners have trusted us to be an extension of their businesses. By serving as a trusted advisor, we are better able to provide the services and support that our partners need, while they focus on their core competencies.

PROFITABLE GROWTH

- PROGRAMS**
We develop programs that help partners manage and extend their purchasing power, quickly resolve technical issues, and learn how to sell more effectively.
- TOOLS**
We create tools and platforms that help partners work more efficiently and build revenue streams.
- TRUSTED ADVISORS**
Our teams work closely with our partners to provide the right solutions, expertise, training, and support.
- SERVICES**
For every technology solution we provide, ScanSource has services that enable resellers to market, sell, implement, and maintain these solutions so that their end users don't have to.

★ OUR PEOPLE ★

From the original six in 1992 to the 2,300+ we have today, our employees are ScanSource's greatest asset. We seek high-potential, diverse talent and cultivate their strengths, aspire to a healthy work-life balance, and listen to their input and ideas. As importantly, we closely adhere to our Company's core values.

7 YRS AVERAGE EMPLOYEE TENURE

80+ NONPROFIT ORGANIZATIONS SPONSORED LOCALLY

BEST PLACES TO WORK

FORTUNE 1000 COMPANY

VETERANS FROM 5 BRANCHES OF MILITARY

3,000+ ANNUAL VOLUNTEER HOURS SERVED IN SCHOOLS

20,000 EMPLOYEE TRAINING HOURS COMPLETED ANNUALLY

\$3.7M COMMUNITY INVESTMENTS ANNUALLY

MULTIPLE AWARD-WINNING DISTRIBUTOR

REGISTERED DIETICIAN
 WELL-BALANCED WELLNESS PROGRAMS

ON-SITE HEALTH CLINIC

YOUR SUCCESS IS OUR BUSINESS



We're a fun act to follow!



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