MAINTENANCE CONTRACTS

INVESTMENT PROTECTION

By ensuring technology is up to date, customers' investments are protected and downtime avoided

- Overnight replacement (continental US)
- 24/7 IP/ISDN testing facility
- One- and three-year coverage options

DEMO POOL

Stay ahead and close more deals by using demos

- Flexible delivery options
- 100+ products (more added daily)
- Most already have licenses installed

TECHNICAL SUPPORT

DEDICATED SUPPORT

Certified technicians available, pre- and post-sale

- Level 1/Level 2 unlimited support
- Live technicians—no call queue
- 77.25% cases solved same day



PROFESSIONAL SERVICES



SCORE IMORE PAYLESS

WITH SCANSOURCE TOTAL COVERAGE*

The same reliable coverage
PLUS the potential for a
larger return on your customer's
investment. Service that goes
beyond support and maintenance,
so you get an edge on
the competition.

*ScanSource Total Coverage services may vary by individual supplier program

Extend reach and ext

- Extend reach and expand capabilities, without increasing overhead
 - Consultations/troubleshooting
 - On-site installations
 - Network readiness assessments



PROACTIVE REPORTING

Increase revenue while customers retain uninterrupted support

- Notifications 90-days in advance
- Allows customers to budget
- Continued recurring-revenue

totalcoverage



scansource







DISCOVER

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