

SCSC



THE CENTER OF THE SOLUTION-DELIVERY CHANNEL

That's a bold statement. ScanSource backs it up, on a global scale, by delivering a broad range of technologies for all the vertical markets in which our partners do business. Take a look at everything we offer, and let's get started.

WE'RE YOUR ONE SOURCE FOR TOTAL SOLUTIONS, IN ANY VERTICAL MARKET.

When you partner with ScanSource, you'll find all the industry-leading technologies and valuable services you require, for any vertical. Browse below, and take advantage of everything ScanSource has to offer!

CLOUD

- Business Continuity
- Carrier Services
- Collaboration
- xCaaS

NETWORKING

- Controllers
- Network Security
- Routing
- Switching
- Wireless Networking

PHYSICAL SECURITY

- Access Control and ID
- Fire and Intrusion
- Power
- Video Surveillance

POS AND BARCODE

- Mobile Computing
- Payment Solutions
- Point-of-Sale
- RFID
- Scanning and Printing Solutions

UNIFIED COMMUNICATIONS

- Communication and Collaboration
- Conferencing
- Mobility
- Professional Audio/Visual

SERVICES

- Deployment Services
- Flexible Financing/DaaS
- Lifecycle Management
- Partner Marketing
- Payment Services
- Professional Services
- Reseller Financial Services (RFS)
- Technical Support

YOUR SCANSOURCE TEAM.



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Strategic Account Manager (SAM)
Your single point of contact advises you on enabling new business models based on ScanSource solutions offerings. He is there for your executive team as a strategic advisor.



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Inside Sales Rep
Your ISRs make your ScanSource experience seamless, so you can focus on growth. They support strategic-account planning by connecting with your decision-makers, and by searching for new business opportunities.



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WE'RE THE ONLY SOURCE YOU NEED TO INCREASE YOUR BOTTOM LINE.

Because we're not just another provider of technology products and solutions. We're an extension of your business—saving you time and money by providing you with the programs, tools, and trusted advisors you need to get ahead, and stay ahead, of your competition.



PROGRAMS We manage and extend partners' purchasing power, resolve tech issues, and help them sell more effectively



TOOLS We create tools and platforms that help partners work more efficiently and build revenue streams



TRUSTED ADVISORS We have teams that provide partners with the right solutions, expertise, training, and support



GOVERNMENT

RETAIL

HOSPITALITY/GAMING

EDUCATION

HEALTHCARE

WAREHOUSE/LOGISTICS

TRANSPORTATION

FINANCE

MANUFACTURING



scansource® From the largest inventory to the most accurate shipping to expert tech support and everything in between, ScanSource proudly partners with these leading manufacturers:

Cloud & Carrier	Communications	Networking	Physical Security	POS & Barcode
3M	CMS	Granite	Nectar	Snom
8x8	Code	GIS	Next Level	Socket Mobile
Access Point	CognitiveTPG	Hanwha	NICE inContact	Sony
ACTi	Comcast Business	Heartland	NVT Phyrbridge	SpacePole
ADTRAN	ComNet	Heckler Design	OnCore	Specialty Roll Products
Advantech	Computer Instruments	Hewlett Packard	OnSSI	Speco Technologies
AIphone	Cox Business	HID	Opticon	Spectralink
Alien	Credential Express	Hitachi	Oracle	Spectrotel
Allworx	CyberPower	Honeywell	Panasonic	Spectrum
Altronix	Datalogic	ID TECH	Panini	Sprint
American Well	Dejavoo Systems	Ingenico	PAX Technology	Square
AnywhereCommerce	Desk Phone Designs	IntellePeer	Paxton	Star
APC	D&H	IntelliTrack	Pelco	Star2Star
APG Cash Drawer	Diallogic	Interlogix	Pgi	StarLeaf
Apple	Digi Connectware	IPConfigure	Pioneer Solutions	StayLinked
Apriva	Digital Watchdog	ITW Linx	Plantronics	Studio Proper
Arecont Vision	Digium	Ivanti	Plenom	Tailwind Solutions
Aruba Networks	DITEK	Jabra	Polycom	Talkphone
ASSA ABLOY	dormakaba	Janam	Portsmith	Toshiba
AudioCodes	Dotworkz	Jemez Technology	Posiflex	Touch Dynamic
Aures	DSC	Jive	POS-X	TPx Communications
Avaya	DT Research	Kantech	Poynt	TransAct
AVTEQ	Eaton	LG Business Solutions	Printronic	Transition Networks
Axis Communications	Edgewater	LifeSafety Power	RackSpace	TSC
Barco	Elo Touch Solutions	Lifesize	RapidScale	Ubiquiti
BarTender	eMobile POS	Linksys	Raytec	Unify
BCN	ENS	Louroe Electronics	Razberi	Unitech
Bematech	Entrust Datacard	MagTek	RCI	Vault
Bluebird	Epson	March Networks	RedBeam	Veracity
Bosch	Equinix	Masergy	Ribbon Communications	Verifone
Burroughs	Exacq	MegaPath	RingCentral	Verizon
C2G	ExaDigm	Microsemi	ROAM Data	ViewZ
Calero	Evolve IP	Microsoft	Ruckus	VMP
CallTower	Exacq	Milestone	SADA Systems	Vonage Business
CAP Software	ExaDigm	Mitel	Salient	Vtech
CardFlight	Extreme Networks	Miura	SATO	West
Castles Technology	Flexential	MMF	SDC	Xtreme Power Conversion
CenturyLink	FLIR	Moog	Seiko Instruments USA, Inc.	Yamaha
CHERRY	Fusion	Motorola	Seneca	Yealink
Chief	General Cable	NCR	Sensormatic	Zebra Technologies
Cisco	Global Knowledge		Serenova	
CIS Secure Computing			Signamax	
Citizen				